



MANITOBA TRUCKING ASSOCIATION

25 Bunting Street Winnipeg, Manitoba R2X 2P 5

## Questions to Ask at the End of an Interview

Asking thoughtful questions at the end of an interview is an excellent way to demonstrate your interest in the position and the company, as well as to gather important information to make an informed decision about whether the job is the right fit for you. Here are some questions you can consider asking at the end of an interview:

*1. Can you describe the typical career path for someone in this role?*

This question shows your interest in long-term growth and opportunities within the company.

*2. What are the most important qualities or skills you're looking for in the ideal candidate for this role?*

This question allows you to confirm that your skills and qualifications align with the job requirements.

*3. Can you tell me more about the team and the department I'd be working with?*

Understanding your potential colleagues and the work environment is crucial for your decision.

*4. What are the company's short-term and long-term goals, and how does this role contribute to achieving them?*

This question demonstrates that you're interested in how your work will impact the company's success.

*5. What is the company culture like here?*

You can ask this question to ensure the company's values and culture align with your own.

*6. How does the company support professional development and growth for its employees?*

This shows your commitment to ongoing learning and development.

*7. What is the onboarding process like for new employees?*

Understanding the onboarding process can help you prepare for a smooth transition if you're offered the job.

*8. Can you provide more information about the team's day-to-day responsibilities and expectations for this role?*

This question helps you gain a better understanding of the role's specific duties.

*9. What is the performance review process like, and how are employees' successes recognized and rewarded?*

You can ask this to gauge how your performance will be evaluated and if there are opportunities for recognition.

*10. Is there anything in my background or qualifications that you'd like me to elaborate on or that raises any concerns?*

This question allows you to address any doubts the interviewer may have about your qualifications.

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***11. What is the next step in the interview process, and what is the timeline for a decision?***

It's important to know what to expect after the interview, including when you can anticipate a decision.

***12. Is there anything else I can provide or clarify that would help in your decision-making process?***

This is a polite way to offer additional information or address any lingering doubts.

***13. What would the successful candidate be expected to achieve in the first 30/60/90 days?***

This question shows that you are goal oriented and want to prepare in case you are the selected candidate.

***14. Why do you enjoy working here?***

Asking the interviewer about their experience shows that you value their opinion and are interested in firsthand findings of the company culture.

Remember that your questions should be well-researched, relevant to the position, and demonstrate your genuine interest in the company and the role. Avoid asking about salary and benefits at this stage, as those topics are typically discussed later in the interview process or during salary negotiations. Many companies are becoming more progressive by including this information in the job advertisement. However, there are still employers who believe that asking about these subjects too early is unprofessional. This can be a sign of workplace culture, and you can make the determination if this is the best company for you.



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